

Yearly Total Sales	\$	2,024.00	\$	2,025.00	\$	2,026.00
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Profits and Losses:

Ordinary Income/Expense

Income

General Dentistry Sales	\$	567,559.00	\$	593,227.00	\$	618,443.00
Cosmetic Dentistry Sales	\$	461,145.00	\$	486,756.00	\$	521,180.00
Insurance Payments	\$	(4,391.00)	\$	(3,342.00)	\$	(3,106.00)
Refund	\$	(22,608.00)	\$	(23,608.00)	\$	(23,720.00)
Total Income	\$	1,001,705.00	\$	1,053,033.00	\$	1,112,797.00

Yearly Direct Cost Of Sales

General Dentistry	\$	200,678.00	\$	243,666.00	\$	286,043.00
Cosmetic Dentistry	\$	268,432.00	\$	300,532.00	\$	322,001.00
Subtotal Direct Cost of Sales	\$	469,110.00	\$	544,198.00	\$	608,044.00

Gross Profit	\$	532,595.00	\$	508,835.00	\$	504,753.00
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Expense

Advertising	\$	10,093.00	\$	10,543.00	\$	11,001.00
Bank Service Charges	\$	20,308.00	\$	25,796.00	\$	28,678.00
Contract Labor	\$	500.00	\$	300.00	\$	286.00
Contributions	\$	3,090.00	\$	3,005.00	\$	2,075.00
Dues and Subscriptions	\$	9,043.00	\$	8,896.00	\$	8,564.00
Education	\$	2,000.00	\$	250.00	\$	50.00
Equipment Rental	\$	350.00	\$	200.00	\$	200.00

Insurance

Disability Insurance	\$	2,032.00	\$	2,456.00	\$	2,682.00
Liability Insurance	\$	12,245.00	\$	14,321.00	\$	15,826.00
Owners Life Insurance	\$	838.00	\$	859.00	\$	906.00
Total Insurance	\$	15,115.00	\$	17,636.00	\$	19,414.00

Lab Fees	\$	54,124.00	\$	62,467.00	\$	65,123.00
New Equipment	\$	5,076.00	\$	2,000.00	\$	2,000.00
Office Supplies	\$	54,711.00	\$	57,092.00	\$	62,167.00
Postage and Delivery	\$	1,633.00	\$	1,796.00	\$	2,012.00
Perscriptions	\$	355.00	\$	506.00	\$	612.00

Professional Fees

Lawyer Fees	\$	6,400.00	\$	5,200.00	\$	5,200.00
Accounting	\$	6,455.00	\$	6,455.00	\$	6,455.00
Total Professional Fees	\$	12,855.00	\$	11,655.00	\$	11,655.00

Loan Payment	\$	50,859.33	\$	50,859.33	\$	50,859.33
Supplies						

